



Venture Capital (VC) Transactions Masterclass

Tuesday 28th April, 1:30pm - 6pm
Nairobi, Kenya

The Masterclass

The VC training day is a half-day event designed for investment professionals who are involved in, or interested in becoming involved in, venture capital transactions. The programme is designed to provide an understanding of current market practice, deal terms and conditions, and transaction documents in the venture capital business, as well as the essentials of venture capital. From examining the anatomy of a venture capital deal, to exploring key issues in follow-on financing rounds, exit strategies and securities law compliance, the day will cover the legal and business issues you need to master to participate in today's venture capital environment successfully. You will also learn about the latest financing trends and regional differences in deal practice.

Agenda

1:30 PM – 2:00 PM	Registration
2:00 PM – 2:15 PM	Welcome and Introduction to Day One
2:15 PM – 3:15 PM	Early-Stage Financing: Angel Investments, Series Seed, Series A <i>Glossary</i> <i>Typical Deal documents: SAFEs (pre-money, post-money), Convertible Notes,</i> <i>Current Trends; Pitfalls</i> <i>Q&A</i>
3:15 PM – 3:30 PM	Break
3:30 PM – 4:30 PM	Late-Stage Financing: Series B, C, D <i>Deal Terms</i> <i>Typical Deal Documents – Equity Rounds</i> <i>Current Trends; Pitfalls</i> <i>Q&A</i>
4:30 PM – 4:45 PM	Break
4:45 PM – 5:45 PM	Exit Strategies <i>Sale – M&A</i> <i>IPOs broadly</i> <i>Exit paths and lifecycles of African VC-backed Companies</i> <i>Q&A</i>
5:45 PM – 6:00 PM	Closing Remarks

